

**The Growing Focus: Emergence of Black Industrialist Entrepreneur (BIE) sector by taking full advantage of SA's industrialization agenda –**

The recent Black Business Council Summit 2012 which was held at Gallagher Convention Centre on October 11, 2012 under the theme, namely, '**Re-industrialization and its role on creating black industrialists**' positioned the premier business formation body to emerge to both occupy strategic platform and stand out as the catalyst force particularly at the time when South Africa's economic diplomacy in international policy platforms is increasingly notable and recognized. That is, BBC Summit Declarations 2012's implementation roll-out needs to be contextualized and given practical expression out of the recognition and appreciation of the increasingly emerging horizon of possibilities and the re-ordering of global value chain industries – and SA, the leading industrialized economy on the under-industrialized African continent, has competitive scientific and industrial knowledge base to stimulate the desired emergent spread of competitive *black industrialist entrepreneur (BIE) sector*. That is to say BBC Summit 2012 represents a fundamental milestone in the long-standing aspiration for SA and Africa resource-based industrialization compact growth linkages. The emergence and rise of BIE sector in SA is envisioned and hoped to contribute towards reinforcing the stimulatory development of the desired overall African industrialist entrepreneurialism – informed and inspired by the African governments sector 's established policy undertaking to collectively pursue resource-based value chain industrial compact growth linkages. It is this broad strategic context which makes the BBC Summit 2012 to distinguish itself as no ordinary occurrence particularly at this juncture of both African 's aspiration for industrialization and arise as new frontier of industrial growth pole on one hand and global competition for the attraction of locations and domicile of industrial production enterprises on the other.

The factoring of the BIE sector into the overall global competitiveness for attraction and sway of the locations of productive industrial value chains continues to hold out exploitable possibilities and demands the emergence of competitive industrialist entrepreneur sector in SA and across Africa.

The demonstration of capabilities in probing for business opportunities and entrepreneurially engaging with the dynamism of South Africa's industrialization agenda including, in particular, sourcing and initiating new venture creation (industrial enterprises) is considered to demand of all and sundry to come up with industry sector specific perspectives and input contributions to shape up the desired modeling of innovative and dedicated industry sector growth roadmaps. It is the plurality of perspectives and competitive input contributions of BBC Summit 2012 participants which demonstrated the capacity of BBC and its affiliate sector constituencies to emerge as the leading catalyst force to play pivotal role in the transformation, growth and development of SA industry sectors – to open up the economic space to engender seminal possibilities and exploitable opportunities to arise the emergence of competitive black industrialist entrepreneur (BIE) sectors.

'Creating black industrialists' is, by definition, about both macro *opportunity development (OD)* – including BBC canvassing to come up with a defining visionary perspective, overall value proposition programme model and implementation strategy - i.e. industry sector-specific growth roadmaps with (short -) medium-to-long term quantifiable deliverables in relation to giving practical expression to desired stimulatory development of new venture creation and formative emergence of black industrialists.

Entrepreneurial probity to identify opportunities across the post-minerals extraction value chain industrial linkages and working at *OD* to compete for localized new venture creation in terms of industrial enterprise development is considered as representing both developmental challenges and also seminal opportunities. Firstly, challenges in terms of the reality of the generally aspirant black industrialist sector to compete for opportunities in a SA transforming economy which its historically originated structural establishment is still largely constraining in fostering the desired stimulatory development and formative emergence of *black industrialist entrepreneur (BIE) sector*.

Secondly, holds out a horizon of possibilities to stimulate black industrialist entrepreneurialism – i.e. entrepreneurial opportunism which is largely informed and inspired by the SA Government 's number of approved industrial policy instruments for the structural transformation of the SA economy – toward opening up the economic space in general and the absorptive integration of the BIE sector 's aspirations and interests into the mainstream industrialization agenda of the country 's transforming economy.

The SA government's New Growth Path which prioritizes inclusive and equitable uptake of economic opportunities such as, in particular, BIE sector's overall integrative entry into and meaningful participation in the post-minerals extraction value chain industrial linkages sectors continues to hold out major source of identifiable and competitive uptake of opportunities for new venture creation – investment development of industrial plant infrastructure capacities – to take full advantage of the policy requirement for localized (intra-SA) minerals beneficiation. For the minerals-rich SA to convert its known extractable in-situ mineral reserves holding, as strategic asset base, into exploitable competitive advantage and give practical expression to the desired endogenous intra-SA multi-tier minerals value-adding and job-creating industrialization, the emergent spread of BIE sector is increasingly becoming urgent particularly in keeping with SA Government's New Growth Path policy priority on the pursuit of inclusive and equitable economic growth. The formative emergence and spreads of the plurality of BIE sector's participation in and across the multi-tier minerals and metal value chain industrial linkages needs to arise out of the formulation and development of clarity of thought leadership, visionary outlook and innovative value proposition programme model.

What is of fundamental significance out of the BBC Summit 2012 is the clarion call and invitation for industry sector conversations to shape up sector-specific strategies to self-reliantly catalyze and drive the stimulatory and formative emergence of black industrialists across the SA industries. Such industry sector specific conversations are vital input contributions particularly in canvassing for coming up with industry sector industrial growth roadmaps – i.e. particularly as all inclusive industry platforms to generate opportunity information (OI) and the basis to be able to capture and aggregate the long-term trajectory of accessible industry sector business opportunities to empower the BIE sector to competitively position and align itself with the identifiable opportunities for industrial enterprise formation and development.

BIE sector's access to competitive OI is vitally important particularly considering that the sector is comparatively starting (up) from a common low base - and collectively characterized by, in particular, the twin challenges of both catching up and the inevitable effort to compete with the established powerful business interest to access the identifiable and uptake of opportunities. Stimulating the formative emergence of black industrialist entrepreneurialism by take advantage of SA's transforming economy and the discernible possibility and exploitable opportunity for the distribution spread of localized uptake of opportunities for new venture creation in relation to the formation of productive industrial enterprises – across the value chain industrial linkages – suggests and seems to require mutually reinforcement of both pragmatism of intent and the determination of purpose. Finding such a balance is, by itself, a function of coming up with the kind of programme model for the development and growth of black industrialist entrepreneur (BIE) sector which is aggressive without alienating the established business interest sectors.

The Minerals Processing & Beneficiation Industries Association of Southern Africa – MPBIASA, is appreciative of the BBC Summit 2012 on 'Re-industrialization & its role on creating black industrialists' particularly that the initiated dialogue will, hopefully, serve to focus and concentrate the attention of SA inc on the exigency to give practical expression to use the country 's industrialization agenda as the basis to come up with a '*BIE Sector Opportunity Development and Uptake (ODU) Index*' to track, capture and profile new venture creation by the BIE sector across the progressive stages of value chain industrial linkages – as envisaged and proposed by the BBC Summit 2012. Designing and coming up with such an index is of fundamental significance in an effort to establish the formative spread and quantifiable emergence, or the mix of reasons of the sluggish of it, of black industrialists – going forward.

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